



Azima DLI Launches WATCHMAN Reliability Services to Drive Sustainable, Cost-Effective Machine Condition Monitoring Programs

Comprehensive Condition Monitoring Services Provide Global Customers with Intelligent, Results-Oriented Programs that Improve Equipment Uptime and Plant Effectiveness

WOBURN, Mass. – February 10, 2009 – Global condition monitoring services company [Azima DLI](#) today announced its enhanced [WATCHMAN™ Reliability Services](#). These services combine the industry's most advanced and reliable analytical software with remote monitoring capabilities to deliver solutions ranging from subscription-based vibration analysis to advanced on-site technical assistance. Aimed at transforming current machine [condition monitoring](#) practices, WATCHMAN Reliability Services help industrial plants, transportation organizations and the military implement high quality, sustainable condition monitoring programs to avoid unnecessary maintenance and unplanned equipment failures.

Enhanced WATCHMAN Reliability Services represent the combined strengths of [Azima, Inc. and DLI Engineering](#), which became one company in October 2008. Today, Azima DLI provides customers with more than double the analysis capacity and access to global condition monitoring experts in nearly every industry including industrial gas, manufacturing, marine, military, oil and gas, power generation/utilities and steel. The technology-based service offerings provide companies with the highest quality condition monitoring results, which translate into reduced maintenance costs and maximum [equipment reliability](#).

Customers can choose specific offerings within the flagship WATCHMAN Reliability Services umbrella depending on their condition monitoring needs, budget and on-site resources. These offerings are:

- **WATCHMAN Analysis™** -- [WATCHMAN Analysis](#) is the company's most cost-effective, subscription-based monitoring service. In this scenario, customers collect machine vibration data themselves and upload it to Azima DLI's safe and secure Web-based portal, the [WATCHMAN Reliability Portal™](#), which allows Azima DLI experts to analyze the data remotely. Customers can then access results and alerts through the portal's intuitive dashboard that provides up-to-date information about equipment condition and the status of ongoing monitoring programs.
- **WATCHMAN Onsite™** -- With the [WATCHMAN Onsite](#) service, an Azima DLI WATCHMAN technical specialist makes on-site visits to collect information such as vibration data, oil samples, infrared thermography images or other machine dynamic data to perform specialized diagnostic or corrective work. In addition, companies seeking a completely outsourced machine condition monitoring solution can combine the WATCHMAN Onsite data collection services with the WATCHMAN Analysis services, where an Azima DLI technician collects machine data at the site, then transmits it back to Azima DLI expert analysts for assessment.

- **WATCHMAN Remote™** -- A finalist for *Plant Engineering's* Product of the Year award, [WATCHMAN Remote](#) monitoring is a robust, 24/7 online monitoring and remote diagnostic service managed by Azima DLI experts. Through automated alarms and advanced Internet technologies, Azima DLI and plant personnel are linked to machines around the clock allowing just-in-time maintenance of critical equipment. When an alert occurs, remote analysts immediately review detailed machine data to assess the condition and recommend the most cost-effective actions available.

“Our enhanced WATCHMAN Reliability Services are the direct result of the combined assets of Azima and DLI Engineering. Together we offer unparalleled analytical depth and quality to provide customers with a sustainable set of solutions tailored to their condition monitoring requirements and guaranteed to deliver results that impact the bottom line,” said Jonathan Hakim, president, Azima DLI. “With the industry’s leading machine condition analysts, whose collective expertise spans all areas of condition-based maintenance and equipment type, Azima DLI gives customers the information they need for insightful decision-making that lowers maintenance costs and improves machine reliability.”

To learn more about Azima DLI WATCHMAN Reliability Services, visit <http://www.azimadli.com/watchman> or download the brochure at <http://www.azimadli.com/watchman/overview.pdf>. To speak with an Azima DLI sales representative, call 1-800-654-2844 (dial extension 3) or email sales@AzimaDLI.com.

About Azima DLI

[Azima DLI](#) is the only global condition monitoring services company exclusively focused on delivering accurate and timely equipment diagnostics to industrial plants, transportation organizations and the military. Azima DLI’s expert analysts, advanced software and flexible, Web-based delivery model provide customers with the information they need for insightful decision making that lowers maintenance costs and improves industrial reliability. The company’s flagship [WATCHMAN™ Reliability Services](#) combine industry best practices with advanced technology to support sustainable, ROI-driven programs that improve equipment uptime and performance. Azima DLI is headquartered in Woburn, Massachusetts with offices across the U.S. and international representation in Asia-Pacific, Central America, Europe and South America. For more information, call 1-800-482-2290 or visit <http://www.azimadli.com>.

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